Iron
Solutions

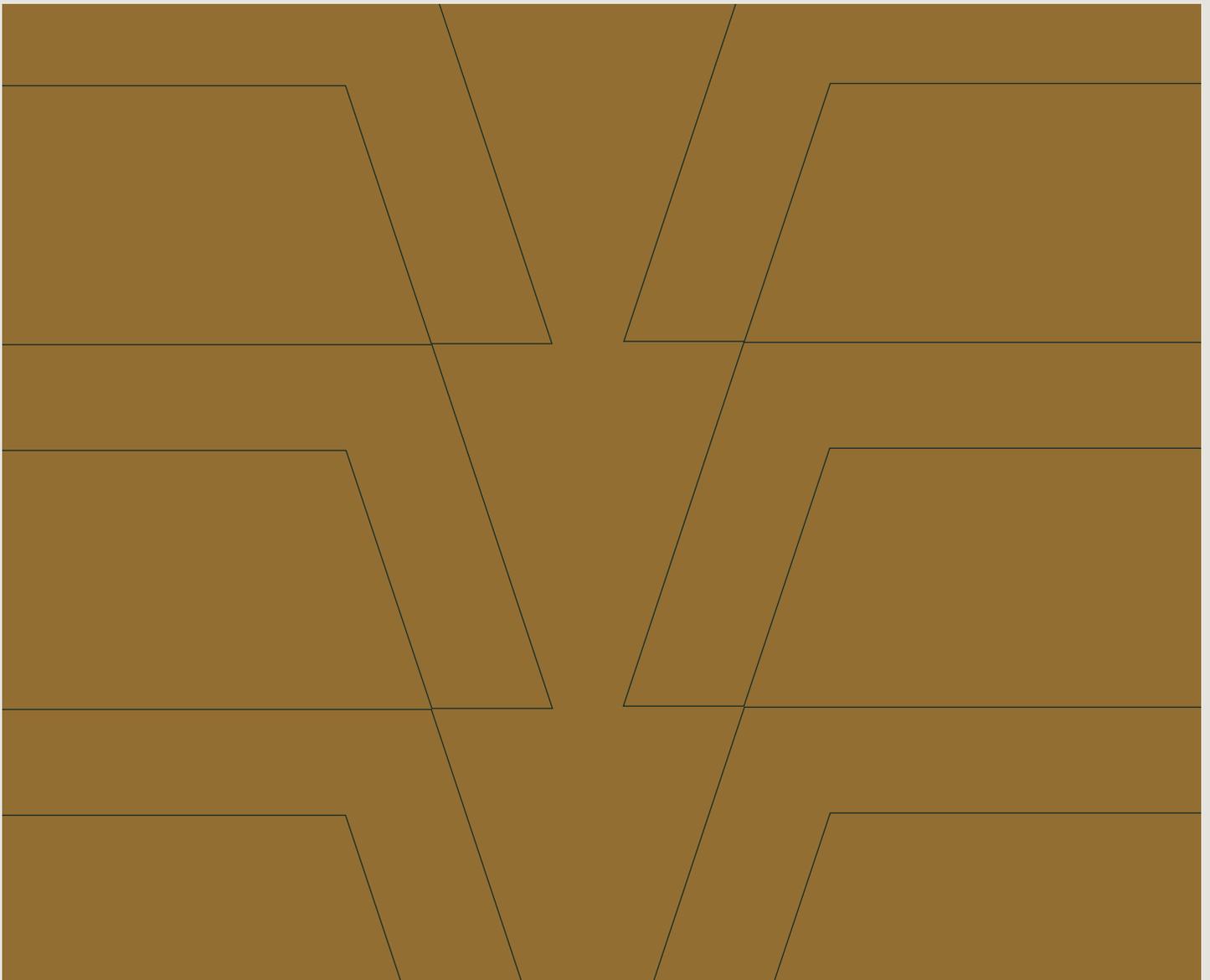# Dealer Reporting
Handbook

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Why Report to IronGuides®

When equipment pricing is based on incomplete or unverified information, it costs dealers money. Accurate, trusted data reduces uncertainty and supports better decisions across the dealership.

Managing used equipment is one of the most complex aspects of running a profitable operation. Access to reliable market pricing gives your team a measurable advantage.

By participating in the IronGuides Dealer Reporting Program, your dealership contributes to and benefits from the industry's most comprehensive source of verified used equipment sales data.

How Your Dealership Benefits

With access to accurate market values, your dealership can:

- Grow market share with greater pricing confidence

- Reduce annual inventory write-downs

- Make better decisions when acquiring, pricing, selling, or renting used equipment

- Manage one of your largest capital investments with less risk

- Benchmark performance using verified industry trends and market insights

The IronGuides® Dealer Reporting Program

The **IronGuides Dealer Reporting Program** supports the collection of real transaction data that helps dealers navigate all market conditions with greater confidence and profitability.

Unlike advertised or asking prices, reported sales data reflects actual transactions and accounts for:

- Type
- Make
- Model
- Year
- Geography
- Equipment condition
- Options and configuration
- Usage and hours

This creates a consistent, reliable pricing foundation dealers can trust.

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Secure & Trusted Data

Dealers have trusted Iron Solutions with their data for over 35 years.

Your reported transactions are:

- Securely submitted
- Fully anonymized
- Never sold or shared

No dealer can view another dealer's individual transactions. Data is used only to strengthen industry benchmarks and market insights. Your privacy and data security are treated with the same care as your business.

Hours, Condition, and Options Adjustments

Every day, Iron Solutions receives actual equipment sales data from dealers across North America. Each reported transaction is reviewed by analysis with over 130 years of combined experience who evaluate hours, condition, and options and compare the unit to a standard base model.

This creates consistent, apples-to-apples comparisons and allows you to start with an IronGuides base value and apply adjustments that reflect true market conditions.

IronGuides supports fair, market-based valuations when you are:

- Pricing inventory
- Managing a rental fleet
- Evaluating trade-ins

Verified transaction data also helps assess the trade-off between a quick auction sale and a potentially more profitable retail sale.

Who Should Report

All Agricultural, Construction, and Outdoor Power Equipment dealers—and auctioneers of all sizes—are encouraged to report all sold equipment.

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What to Report

Report all equipment sold, not just items currently listed in IronGuides, including:

Agricultural equipment	Construction equipment	Outdoor power equipment
Tractors, combines, planters, sprayers, cotton pickers, grain carts, tillage equipment	Wheel loaders, backhoes, excavators, dozers	Lawn & garden mowers, utility vehicles, snowblowers, ATVs, snowmobiles

Every transaction matters!

Why Comprehensive Reporting Matters

Complete reporting strengthens the accuracy and value of the data you receive and helps expand future guide coverage across additional equipment categories.

The more complete the data, the stronger and more reliable IronGuides becomes for your dealership and the industry.

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Reporting FAQ

What Equipment Should I Report?

Report all equipment sold as soon as possible and no later than 30 days after the sale, including new and used Agricultural, Construction, and Outdoor Power Equipment.

Why Is Accurate Reporting Important?

Incomplete information limits our ability to adjust for hours, condition, and options, which directly affect value. Accurate reporting ensures IronGuides reflects true market value.

What Information Is Required?

Each report should include:

- Sold date and store location

- Equipment type, make, and model

- Year and/or serial number (for equipment under 30 years old)

- Hours or usage meter reading

- Equipment description, options, and attachments

- Sale type (New/Used; Retail, RPO, Auction, Wholesale)

- Net Sale Cash Value (excluding over-allowance)

- Advertised or asking price

- Condition rating and reconditioning amount (if applicable)

What Discount Can I Earn?

Dealers and auctioneers who report at least one full year of sales and continue monthly reporting may earn up to a 20% discount on an IronGuides license.

How Do I Report Sales?

Email

salesreports@ironsolutions.com

Online

info.ironsolutions.com/reporting

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Ways to Report Sales

Iron Solutions offers multiple reporting options to fit your workflow:

- Integrated Platforms
- IronSearch®
- IronHQ®
- Equipment Locator Services (ELS)

- Other Methods
- Reporting forms (email or fax)
- Excel template submission
- Custom reports from your business system (must match required fields)

Reporting Periods & Cutoff Dates

All sold equipment must be reported **no later than the 18th of the applicable reporting month.**

Spring Guide	January–December	Due January 18
Summer Guide	February–April	Due April 18
Fall Guide	May–July	Due July 18
Winter Guide	August–October	Due October 18
OPE Guide	November–January	Due December 18

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Net Sale Cash Value (Policy & Clear Examples)

This section explains how to calculate Net Sale Cash Value when reporting a sale to the Official Guide. Net Sale Cash Value reflects the true economic value of the transaction, regardless of discounts, financing structure, or over-allowances.

What to Report to the Official Guide

Always report the total cash value received for the unit, including:

- Cash received
- Finance notes received

- Booked net value of any trade-in (not the over-allowed amount shown to the customer)

DO NOT report advertised prices or customer-facing over-allowances.

Example 1: No Trade-In Sale

Scenario

A used tractor is advertised for $50,000. After negotiation, it sells for $45,000.

Payment Structure

- $10,000 cash down payment

- $35,000 interest-free finance note

What should be reported?

Net Sale Cash Value = $45,000

Why?

Cash plus the finance note equals the final sale price.

Formula (No Trade-In)

Net Sale Cash Value = Cash + Finance Note Received

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Example 2: Trade-In Sale

Scenario

A used tractor is advertised for $50,000 with a $45,000 cash price. The customer offers a trade-in.

- Customer-perceived trade value: $30,000
- Booked net trade value: $25,000
- Available discount spread: $5,000

Agreed Deal

- $20,000 cash
- $30,000 trade-in (includes $5,000 over-allowance shown to the customer)

What should be reported?

Net Sale Cash Value = $45,000

Why?

You report the true value of the transaction—not the over-allowance.

Included in the calculation

- Cash received: $20,000
- Booked net trade value: $25,000
- Over-allowance is excluded

Formula (With Trade-In)

Net Sale Cash Value = Cash Received + Finance Note Received + Booked Net Trade Value

Sample Net Sale Cash Value Worksheet

Used Tractor Value (Purchase Order)	$50,000
Less: Trade-In Value on Purchase Order	$30,000
Difference Paid (Cash and/or Note)	$20,000
Add: Booked Net Trade Value	$25,000
Net Sale Cash Value	$45,000

Key Takeaways

Report the true economic value of the deal

Trade-ins are reported at booked net value, not customer-perceived value

Net Sale Cash Value should always equal what the dealership actually received

Over-allowances are never included

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One-Page Quick Reference: Net Sale Cash Value

What Is Net Sale Cash Value?

Net Sale Cash Value is the true cash value of a transaction that must be reported to the Official Guide. It reflects what the dealership actually receives.

Always Include:

- Cash received
- Finance notes received
- Booked net value of any trade-in

Never Include:

- Customer-perceived trade value
- Over-allowances used for negotiation

Quick Formulas:

- No Trade-In:
  Cash + Finance Note Received
- With Trade-In:
  Cash + Finance Note + Booked Net Trade Value

Remember:

Ignore deal structure and negotiation tactics	Report consistent, market-accurate values	Accurate reporting benefits all dealers

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Reporting Via IronSearch®

Dealers listing equipment on IronSearch.com can report sales when updating their IronSearch listings.

Reporting a Single Listing as "Sold"

From the Dealer Dashboard editing a unit is just one simple click. There are six buttons that display beside a unit.

Navigate to the **Mark Units Sold/Deleted** subtab to report sold units.

To report a piece of equipment "Sold," enter the Net Cash Selling Price, Sale Type, Sold Price and all other relevant Sold Report Details. When complete, click the Sold button. Performing this step will automatically remove your unit from your inventory and from IronSearch.com.

> **Note:**
>
> Please be as accurate as possible. These values drive Your Trade Guide values and count towards your guides reporting discount.

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Sold/Delete Wizard

The Sold/Delete Wizard can be used to mark multiple units as sold or deleted at the same time. Click the **MARK UNITS SOLD/DELETED** tab.

On the Mark Units Sold tab, enter values in the Net Cash Selling Price **AND** the Work Order fields. If there are no Work Orders enter 0.

Important:

Units without a value in both fields will NOT be reported sold.

Next, select whether the unit was sold as Retail or Wholesale/Auction. Once the values and Sales Type are set, click the **MARK UNITS SOLD** button.
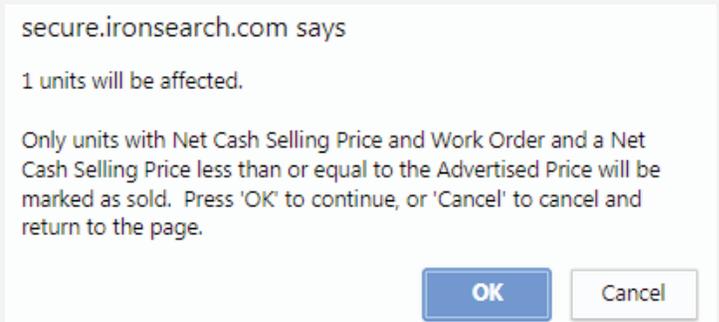
The message to the right will display showing how many units will be affected.

Click OK to continue or Cancel to return to the Mark Units Sold tab.

Once OK is clicked, a Confirmation screen will display with the Iron Number and whether the unit was removed successfully. The units that were removed successfully will be automatically removed and reported to the Trade Guides.

secure.ironsearch.com says

1 units will be affected.

Only units with Net Cash Selling Price and Work Order and a Net Cash Selling Price less than or equal to the Advertised Price will be marked as sold. Press 'OK' to continue, or 'Cancel' to cancel and return to the page.

OK   Cancel

Reports

There is a button for Reports found underneath the Dealer Dashboard tab. Select this link to access the reporting options.

Custom Reports	Predefined Reports

Select Dealer Location

Location: Outlook SK S0L 2N0 ▾

Saved Reports

Saved Reports ▾   Delete   Save Changes to Existing Report

Save New Report

Name: [   ]   Save

On the report page, you have the option to select a Custom Report or Predefined Report. On the Custom Report screen, if you have a multi-store configuration, you are given an option to select the location you wish to generate reports on OR select "All Locations" to cover all branches.
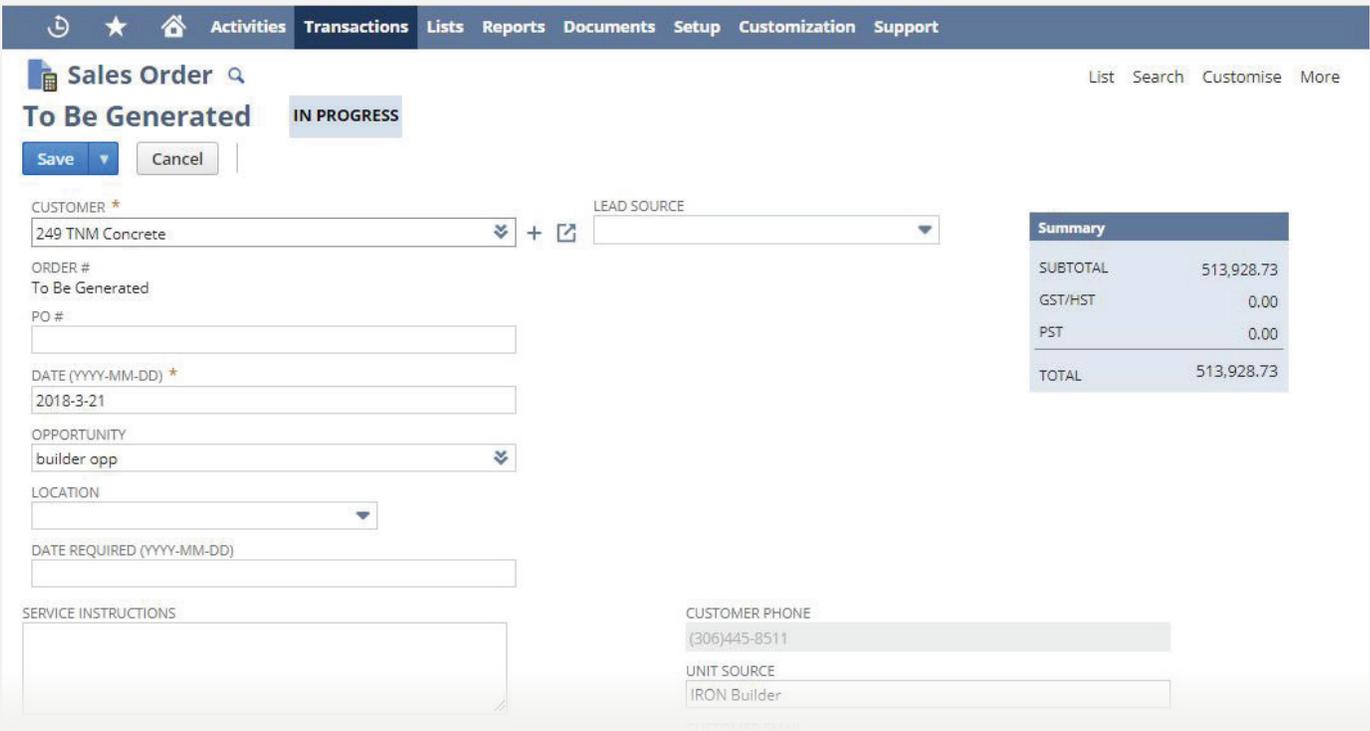
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Reporting Via IronHQ®

Reporting occurs automatically through the utilization of IronHQ. Following the steps below to ensure that equipment sales are reported.

1. **Create the Opportunity as desired:** The Sales Rep will build the opportunity based on the basic steps and instructions provided.

2. **Create the Sales Order:** When the customer has decided to purchase, the Sales Order must be created. To do so, select Sales Team sub-tab on the Opportunity screen, then left click the New Sales Order button.

This opens a new Sales Order which is then saved.

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The saved Sales Order is now "Approved" by a Sales Manager.

3. **Fulfilling the Sales Order:** The Sales Order may now be completed by clicking the Fulfill button by the Sales Manager or Sales Coordinator. This process moves the purchased unit(s) into the customer's equipment record, moves the trade unit(s) into the dealership's IronHQ inventory, and reports the information to IronSolutions.

The Sales Order will move to an invoice.

When the Invoice opens, left click the Save button. The sale is now complete.

Equipment Type Codes

#
3 Point Fork: 3PF
3 Point Hitch: 3PT

A
Adapter: ADAPT
Aerator: AERTR
Aerial Platform: ARLPF
Agitator: AGITA
Air Compressor: ACMPR
Air Drill: AD
Air Drill Attachments: ADATT
Air Kit: AK
Air Reel: AIREL
Air Seeder: AS
Air Seeder Attachment: ASATT
Air Tank/Cart: AT
Applicator: FSA
Applicator Anhydrous: ANHYD
Articulated Truck: ARTRK
Articulating Loader: WLART
Asphalt Distributor: ASPHA
Attachments: ATTCH
ATV: ATV
ATV Attachment: ATVAT
Auger Bits: AUGBT
Auger Drive: AUGDR
Auger Mover: AUMVR
Auger Truck: TA

B
Backhoe: BH
Backhoe Attachment: BHATT
Backhoe Loader: BHLDR
Bagger: BAG
Bale Accumulator: BWBA
Bale Bander: BMBDR
Bale Basket: BWBB
Bale Deck: BWBD
Bale Elevator: BAELV
Bale Feeder: BAFDR
Bale Fork: BMBF
Bale Grabber: BGRAB
Bale Mover: BM
Bale Processor: BP
Bale Processor Attachment: BPATT
Bale Spear: BMSP
Bale Splitter: BMBB
Bale Squeeze: BMBS

Bale Stacker: BMST
Bale Stooker: BSTKR
Bale Throw Rack: SQTR
Bale Thrower: SQTHR
Bale Trailer: BALTR
Bale Tuber: BMBT
Bale Unroller: BMBU
Bale Wagon: BW
Bale Wrapper: BMWR
Baler Attachment: BATT
Baler/Big Square: BIGSQ
Baler/Round: RB
Baler/Square: SQ
Bankout: BNKT
Bean Rod: BNRD
Bed Shaper: BEDSH
Bedders: BED
Beet Defoliator: BTDFO
Beet Harvester: BT
Beet Thinner: BEET
Belt Conveyor: CNVYR
Berry Harvester: BERRY
Bike: BIKE
Bin Aerator: BINAE
Bin Carrier: BINCA
Bin Piler: BIN
Bin Sweep: BINSW
Blade: BL
Blade Box: BLBOX
Blade Front: DZBL
Blade Rear: BLRR
Blossom Thinner: BLTHR
Blowers: BLOW
Boom: BOOM
Boom Crane: BMCRN
Box Scraper: BOXSC
Breaker: BRKR
Broom: BR
Broom/Rotary Angle: BRRB
Brush Cutter: BRCUT
Brush Fork: BFORK
Bucket: LOBKT
Bunk Feeder: FEEDB
Buses: BUSES

C
Cab: CAB
Canola Pusher: CANPU
Canopy: CANPY
Car: CAR

Cart: WACRT
Cement Mixer: CMIX
Chaff Spreader: COCS
Chainsaw: CHNSW
Chip Spreader: CHIPS
Chisel Plow: DTCP
Chopper: FHCH
Cold Planer: CLDPL
Combine: CO
Combine Attachment: COATT
Combine Toppers: TOTOP
Compact Disc: CDISC
Compact Track Loader: TKLDR
Compact Utility Loader: CULDR
Compactor: CMPAC
Concrete Tools: CRTT
Container Carrier: COCA
Control Unit: CU
Corn Picker: CHCP
Corn Reel: CR
Corn Sheller: COSHR
Corrugator: CORRU
Cotton Boll Buggy: BB
Cotton Defoliator: CPDF
Cotton Header Stripper: STHDR
Cotton Module Builder: CTNMB
Cotton Module Feeder: CTNMF
Cotton Picker: CP
Cotton Stripper: CTNST
Coulter Chisel: COCHL
Coulter Crimpers: CCART
Coulter Ripper: DTCR
Crane: CRANE
Crawler: CRAWL
Crawler Pipe Layer: CRPL
Crop Conditioner: MCCC
Crumbler: CRUMB
Crusher: CRSHR
Culta-weeder: FCCW
CultiMulcher: MTCM
CultiPacker: FCCP
Cultivator RowCrop: RCC
Curbing Machine: CURBG

D
Dairy Equipment: DAIRY
Debris Blower: DB
Deep Tillage: DT
DEF Tote: DEF
Deleafer: DELEF

Delimber: DELIM
Detasseler: DETAS
Dethatcher: RADET
Directional Boring: BORE
Dirt Scoop: DIRTS
Disc Mower Caddy: DMC
Disk: TDSC
Disk Chisel: MTDC
Disk High Speed: DHS
Disk Offset: OF
Disk Ripper: DTDR
Disk Tandem: TD
Disk-a-Vator: MTDV
Ditch Closer: DCLSR
Ditcher: DI
Dozer: DZ
Drill: DR
Drill Attachment: DRATT
Drill Carrier: WADC
Drill Fill: DF
Drill/Coulter: DRCOL
Drill/Grain: GDRIL
Drill/Hoe: HOEDR
Drill/No-Till: NTDR
Drill/Press: DRPRS
Drive Over Pit: DROPT
Drone: DRONE
Duals: TIDLS
Dump Box: DUMPB
Dump Pan: LLDP
Dumper: DUMPR
Dumpster: DMPST
Dyna Drive: DYNA
Dynamometer: DYNO

E
Edible Bean: EDBN
Elevator: ELVTR
Engine: ENG
Excavator: EX
Excavator Attachment: EXATT
Excavator Mini: EXMNI
Extractor: EXTRA

F
FallowMaster: FCFM
Fan: FAN
Feed Cart: FDCRT
Feed Truck: WAFT
Feed Wagon: WAFW

Feed Wagon Attachment: WAFWA
Feeder: FEED
Feller Buncher: FELLR
Fenders: FNDRS
Fertilizer Blender: FBLDR
Fertilizer Cart Liquid: MSLF
Fertilizer Spreader: FS
Fertilizer Tank: FT
Field Cultivator: FC
Field Finisher: FCFF
Flail Chopper: FHCC
Floater: FLOAT
Fluid-Mixing Systems: FMS
Forage Blower: FB
Forage Box: FHFB
Forage Deck: FHD
Forage Harvester: FH
Force Feed Loader: FFL
Forestry Attachment: FORAT
Forestry Stacker: FORSR
Forklift: FL
Forklift Attachment: FLATT
Forwarder: FWDR
Fruit Equipment: FRTEQ
Fusion Tools: FUSN

G

Garden Tractor: GT
Gates: GATES
Generator: GEN
Go Kart: GOKRT
Golf Cart: GOLFC
Gondolas: GONDO
Gopher Machine: GOPHR
Grader - Road: GRADE
Grain Auger: AU
Grain Auger Attachments: GAATT
Grain Bag Loader: GRBAG
Grain Bag Roller: GBR
Grain Bag Unloader: GREXT
Grain Bin: GRBIN
Grain Cart: WAGC
Grain Cleaner: GRCLN
Grain Dryer: GRDRY
Grain Grinder: GRBLR
Grain Leg: GRLEG
Grain Vac: GV
Grape Harvester: GRAPE
Grapple: LOGRP
Grapple Rake: GRACK
Gravity Box: WAGB
Grill: GRILL
Grinder Mixer: MX
Grinder/Pavement: GRDPV

Groomer: GRMR
Grouper: GRUPR
Guidance System: GPS

H

Hammer: HAMER
Hammermill: MXHM
Hand Held: HND
Harrow: HA
Harrow Attachment: HAAT
Harrow Drawbar: HD
Harrow Heavy: HH
Harrow Packer: HPD
Harrow Power: HAPWR
Harrow Rotary: HARH
Hay Basket: BWHB
Hay Bed: HAYBD
Hay Conditioner: MCHC
Hay Fluffer: HIFLU
Hay Inverter: HI
Hay Merger: HAYMR
Hay Squeeze: HAYSQ
Hay Stacker: HAYSK
Header Attachment: HDRAT
Header Auger: AH
Header Combine: CH
Header Corn Head: CHCH
Header Direct Cut: HDRDC
Header Draper: CHDH
Header Draper Flex: CHDHF
Header Flex: CHFH
Header Forage: FHH
Header Grain: GRNHD
Header Grain Stripper: CHGS
Header Hay: AHH
Header Hay Pickup: HHPU
Header Pickup: PUHDR
Header Reel: PUREL
Header Rigid: CHRH
Header Rotary: RTRHD
Header RowCrop: RCCH
Header Stripper: HDRST
Header Transport: WHAT
Header Tree: FHTH
Hedger: HEDGR
Hi Dump Wagon: WAHID
Hiller: HILR
Hitch: HITCH
Hopper: HOPER
Horizontal Grinder: MXHG
Hydroseeder: HYSDR

I

Industrial Dryer: INDRY
Inline Ripper: DTIR

Irrigation: IRRIG

K

Kernel Processor: KERN
Knuckleboom Loader: KBMLR

L

L & G Attachment: LG
Land Finisher: LANDF
Land Grader: LLLG
Land Leveler: LL
Land Roller: LLLR
Landplane: LLLP
Lawn Edger: EDGE
Lawn Plows: LWNPL
Lawn Rake: LAWNR
Lawn Roller: LR
Lawn Tractor: LT
Lawn Vacuum: VAC
Leaf Blower: LFBLR
Lift Truck: FLLT
Lift Wheels: LFWHL
Light Tower: LITWR
Lights: LIGHT
Line Skidder: LNSK
Listers: LIST
Litter Turner: LITRN
Livestock Equipment: HOGEQ
Loader: LO
Loader Attachment: LOATT
Loadstand: LOADS
Locator: LCTR
Log Loader: LOG
Log Skidder: LOGSK
Low Conveyor: CONVE

M

Maintainer: MAINT
Manlift: MANLF
Manure Fork: LOMF
Manure Injector: MSLM
Manure Pump: MPUMP
Manure Separator: MANSP
Manure Spreader: MS
Manure Spreader Liquid: MSL
Marker: MARK
Metal Detector: FHMD
Misc: XX
Mix Mill: MXMIL
Monitor: MONIT
Moped: MOPED
Motorcycle: CYCLE
Motors: MOTOR
Mounts: SPMT
Mower: MO

Mower Conditioner: MC
Mower Conditioner/Disc: MCDIS
Mower Conditioner/Sickle: MCSIC
Mower Deck: MODK
Mower Sulky: MOSKY
Mower/All-Flex: MOFLX
Mower/Batwing: BWMO
Mower/Boom: MOBM
Mower/Commercial Riding: CMRM
Mower/Commercial Walk: CM
Mower/Disc: MODM
Mower/Drum: MODR
Mower/Fairway: MOFWY
Mower/Finishing: MOFM
Mower/Flail: FLMOW
Mower/Front Deck: FM
Mower/Front Mount: FMM
Mower/Gang: MOGM
Mower/Golf Greens: MOG
Mower/Greens Walk Behind: MOGWB
Mower/Reel: MOREL
Mower/Riding: RM
Mower/Rotary: MOROT
Mower/Rotary Cutter: MORC
Mower/Sickle: MOSKL
Mower/Walk-Behind: WB
Mower/Zero Turn: ZT
Mulch Finisher: MTMF
Mulch Tiller: MT
Mulcher: MLCHR
Multi-Purpose Vehicle: MP

N

Nurse Tank: NTANK
Nut Cart: NUTCA
Nut Harvester: NUTHV
Nut Knocker: NUT
Nut Sweeper: NUTSW

O

Olive Harvester: OLIVH
One Pass Tool: MTOPT
Overseeder: OVRSD

P

Packer: PACK
Packer Drawbar: PACKD
Pallet Fork: PLFRK
Pallet Rack: PALRK
Pallet Truck: FLPT
Pasture Renovator: PSRTR
Patcher: PATCH

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Paver: PAVER
Peanut Combine: PHCO
Peanut Digger: PHDIG
Peanut Harvester: PH
Peanut Inverter: PHINV
Picker Sheller: COPS
Picking Station: PICKS
PickUP: CHPU
Pipe Bursting: PBST
Pipe Pusher: PPSHR
Pivot Track Closer: PTC
Planter: PL
Planter Attachment: PLATT
Planter Beet: PLBET
Planter No-Till: PLNTL
Planter Vegetable: PLVEG
Planter/Row: PLROW
Plate Tamper: PLTPR
Plow: PW
Pneumatic Piercing: PNP
Post Auger: PA
Post Driver: PD
Post Hole Digger: PHD
Potato Digger: POTDG
Potato Equipment: POTAT
Potato Planter: POTPL
Poultry Equipment: POULT
Power Plant: GENPP
Power Rake: PWRRK
Power Unit: PWRUN
Precision Ag: PREAG
Preparator: PRPTR
Pre-Pruner: PREPR
Pressure Washer: WASH
Pruning Tower: PRUNE
Pulverizer: PULV
Pumps: PUMP
Pumps/Submersible: PUMPS

R
Rake: RA
Rake Attachment: RAATT
Rake/Bunker: RABKR
Rake/Hay: HAYRA
Rake/Landscape: RALS
Rake/Rotary: RARR
Rake/Tandem Hitch: RATH
Rake/Wheel: RAWR
Rate Controller: RCTRL
Reclaimer/Stabilizer: RECLA
Reel: REEL
Ridge Runner: RGRUN
Ripper: RIPER
Rock Box: Rock
Rock Bucket: ROCKB

Rock Picker: RP
Rock Rake: RR
Rock Windrower: RKWDR
Rockwheel: ROCKW
Rod Cutter: RWRC
Rod Weeder: RW
Roller: ROLER
Roller Mill: MXRM
Rolling Basket: RBSKT
Root Cutter: RTCUT
Root Plow: RTPLW
Rotary Ditcher: RD
Rotary Hoe: RH
Rotary Tiller: TIROT
Rotavator: TIRNV
Roterra: TIRTR
Row Crop Tillage: RC
Row Mulcher: ROWMU
Rubber Tire Scraper: RTS
Running Gear: RUNGR

S
Saddle Tanks: SDLTK
Safe: SAFE
Sander: SANDR
Sandfighter: SANDF
Saw: SAW
Sawdust Thrower: WOSTH
Scale: SCALE
Scarifier: HASC
Scissor Lift: SCSRL
Scooter: MSCTR
Scraper: SC
Screening plant: SCRNG
Scrubbers: SCRBR
Seed Caddy: SEDCY
Seed Handling: SEEDH
Seed Processing: SDPRO
Seed Shuttle: SDSHT
Seed Tender: STNDR
Seed Treater: SEEDT
Seed/Tare Loaders: SEEDL
Seeder: SEED
Seeding Disker: SD
Seeding Tool: ST
Shaker: PHSHK
Shed: SHED
Shredder: MOSHR
Side by Side: SSV
Side Dresser: FSS
Silage Bagger: FHSB
Silage Cutter: FHSC
Silage Kit: FHSK
Silage Wagon: FHSW
Silo Unloader: SLUN

Site Dumper: SITED
Skid Steer Attachment: SSATT
Skid Steer Loader: SS
Skid Steer Mini: SSMIN
Skidder: SKIDR
Skip Loader: SKIPL
Slip Scoop: SLSCP
Snow Blade: SBLD
Snow Blower: SB
Snow Blower Attachments: SBATT
Snow Blower Walk Behind: SBWB
Snow Pusher: SNOWP
Snow Thrower: STHRW
Snow Thrower Walk Behind: STWB
Snowmobile: SM
Sod Cutter: SODCT
Soil Conditioner: FCSC
Soil Sampler: SOIL
Space Heaters: HEAT
Spader: SPADR
Spout: SPOUT
Spray Boom: SPBM
Sprayer: SP
Sprayer Attachments: SPATT
Sprayer/3pt: SP3PT
Sprayer/High Clearance: SPHC
Sprayer/Orchard: SPOR
Sprayer/Specialty: SPSP
Sprayer/Trailer: SPTR
Sprayer/Truck: SPTRK
Spreader: FSP
Spreader Broadcast: SPDRB
Spreader/Salt and Sand: SNDTH
Sprig Harvester: SPRIG
Stack Mover: HAYSH
Stalk Chopper: MOCHP
Stalk Cutter: STLKC
Steamer: STEAM
Stone Fork: SFORK
Straw Blower: STRWB
Straw Chopper: COSC
Straw Crimper: STRCR
Straw Spreader: COSS
Strip Till: STRIP
Stump Grinder: WOSTM
Submersible Motor: SUBMO
Subsoiler: DTSS
Sugar Cane Equipment: SUGAR
Sunflower Levee Seeder: PLSF
SUV: SUV
Swath Roller: WRSR
Swather: WRSW
Swather Transport: WAST

Sweeper: BRSW
Sweet Corn Harvester: SCH

T
Tamper: TAMPR
Tank: TANK
Tarp: TARP
Tedder: TE
Tedder Rake: TERAK
TeleHandler: TH
Telescopic Wheel Loader: TWL
Teleskid: TELES
Tender: TENDR
Thatcher: THCHR
Tile Machine: TILE
Tillage Attachment: TIATT
Tiller: TI
Tiller Walk-Behind: TIWB
Tires: TIRE
TMR Mixer: TMR
Tobacco Harvester: TOBAC
Tool Bar: TLBAR
Tool Carrier: TLCAR
Tools: TOOL
Top Dresser: TDRSR
Tow Behind Lawn Care Tool: LGTB
Track Carrier: TRKCA
Track Curry: TRKCY
Track Loader: TRLDR
Track Plow: TRPLW
Tracks Attachment: TRACK
Tractor: TR
Tractor 4WD: TR4WD
Tractor Attachment: TRATT
Tractor Compact: CT
Tractor Loader: TL
Tractor Loader Backhoe: TB
Tractor Rubber Track: TRTR
Trail Groomer: GROMR
Trailer: WATR
Trailer Attachment: TRLRA
Trailer/Bin: BINTR
Trailer/Cargo: WACT
Trailer/Dump: WADT
Trailer/Flatdeck: WAFDT
Trailer/Fuel: WATF
Trailer/Grain: WAGT
Trailer/Horse: WAHRS
Trailer/Livestock: WALT
Trailer/Lowboy: TRLB
Trailer/Rampless: TRRL
Trailer/RV: TRRV
Trailer/Snowmobile: TRSNW
Trailer/Utility: WAUT

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Trailer/Wash: WATLR
Trailer/Water Craft: TRWC
Transplanter: PLTRS
Transport: WANT
Tree Boom: TRBM
Tree Hedger/Topper: TRHT
Tree Planter: TRPL
Tree Puller: TREEP
Tree Shears: TSHR
Tree Shovel: TRSHV
Tree Spade: SPADE
Trench Compactor: TRCM
Trench Filler: TRNFR
Trencher: TRNCH
Trencher Track: TRNTK
Trencher Walk-Behind: TRNWB
Trimmers: TRIM
Trommel screen: SCRN
Truck: TRUCK
Truck Accessories: TRKAC
Truck Cab&Chassis: TRKCC
Truck Flatbed: TRKFB
Truck Grain: TRKGR
Truck Off-Highway: TRKOH
Truck Pickup: 12TTR
Truck Rollback: TRKRB
Truck Semi: TRKS
Truck Utility: TRKUT
Tub Grinder: MXTG
Turf Renovator: TFRTR

U
Undercarriage: UC
Utility Vehicle: UV
Utility Vehicle Attachmen: UVATT

V
V Ripper: DTVR
Vacuum: VACUM
Van: VAN
Vegetable Equipment: VEGEQ
Vegetable Harvester: VEGHR
Vehicle: VEHIC
Vertical Feed Mixer: VFM
Vertical Tillage: VT
Vibratory Double: VIDBL
Vibratory Plow: PWVB
Vibratory Single: VISIG
Vine Diverter: VINE
Vineyard Equipment: VINEQ
Vineyard/Orchard Hoe: VIHOE

W
Wagon: WA
Wagon/Dump: WADP
Warehouse Truck: FLWT
Wash Plant: WASHP
Water Cannon: WACAN
Water Craft: WC
Water Reel: WTRL
Water Truck: WATRK

Weed Wiper: WEEDW
Weights: WGTS
Welder: WELD
Wheel Loader: WL
Wheel Loader Attachment: WLATT
Wheel Tractor: WT
Winch: WNCH
Windmill: WINDM
Windrow Elevator: WINDR
Windrow Inverter: HIWR
Windrow Merger: WRMGR
Windrower: WR
Windrower Attachment: WRATT
Windrower Bean: WRBN
Windrower Disc Header: WRDCH
Windrower Draper Header: WRDH
Windrower Header: WRHDR
Windrower Offset Adapter: WROF
Windrower Sickle Header: WRSH
Wood Chipper: WOCHP
Wood Furnace: WFURN
Wood Splitter: WOOD
Wood Splitter Processor: WOODP

Sales Report Forms

Access PDF and Microsoft Excel forms below or within the IronGuides dashboard.

Access report forms

For any questions, please contact your sales representative or email sales@ironsolutions.com.

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